#### **Our Mission**

Together through a culture of caring and genuine connections, we help heroes save lives. Our culture is extremely important to us. We aren't about what we sell. We are about what we stand for.

Our core values guide the culture at Life Assist and contribute to the success of our company.

We recently celebrated 43 years in business. Many of our employees have been with the company over 20 years. We believe this speaks highly about who we are as a company and how much our employees love working here.

# About this opportunity:

This opportunity presents a new challenge for the seasoned paramedic with 9-1-1 experience to move into a new and unique role. As Senior Product Specialist, you will use your EMS experience and knowledge to work with the Products Manager to research and review product selection to meet the EMS industry's dynamic needs. This role also supports other departments within the company and interfaces with customers and vendors. The Senior Product Specialist will participate in video demonstrations for both internal training use and customer demonstrations. Possible travel to industry tradeshows and customer meetings not to exceed 10%.

## What will you do?

- Utilizing various resources, you will regularly research new and/or replacement products to meet our customer's demands, including industry trends
- Be an active committee member, offering insight and product information at monthly Products meetings
- Work with Product Manager to prepare education material and present product training for inside staff
- Conduct product demonstrations, reviews and introductions to be video-taped for use on Life-Assist's website
- Participate in meetings with vendors to build working relationships
- Interact with vendors via email and phone to obtain product information
- Supports and partners with Marketing team to ensure website content is up to date and accurate
- Assists the Bids and Contracts department in researching product items and pricing
- Interacts with customers to assist with product inquiries
- Assists with responses to product inquiries from all sources

Perform other daily duties as assigned

## Who Are You?

- Associate degree or equivalent from two-year college or technical school; or two to four years related experience and/or training; or equivalent combination of education and experience
- Minimum of 2 (two) years of experience as a Licensed Paramedic required
- Ability to communicate clearly and work on a team
- Strong organization skills along with a high attention to detail
- Self-driven problem solver who is motivated to achieve goals and enhances results
- Can work under pressure on multiple priorities with limited supervision
- Completes tasks and projects with a great attitude

In addition to paramedic experience, the ideal candidate will have teaching and/or training experience

### Who Are We?

At Life Assist we show up every day, so we can "Help Heroes Save Lives". Every decision we make and every action we take ensures that first responders are able to do their jobs as easily and effectively as possible. We count on them to count on us.

#### **Benefits**

We believe in showing employees how valuable they are to Life-Assist. Check out what you can expect when you join our team:

- 7 paid holidays plus 1 paid floating holiday to use as you please
- 15 accrued days Paid Time Off -to help you take that refreshing time to get away from it all.
- Quarterly Bonuses –Life-Assist shares its profitability with its employees each quarter. After all – you helped us get there!
- Spot Bonuses we recognize that sometimes a project requires that above and beyond
  effort and reward our employees with a Spot Bonus "shout out."
- Employee Assistance Program to help you reduce the stress of everyday living.
- Medical, Dental, Vision, Life Insurance, Short-term and Long-term disability pay
- 401K Retirement Savings Plan Life-Assist contributes a % of your deferral to help you meet your retirement goals.
- And much, much more......

If this position sounds like a good fit and you are interested in working for a company where employees love coming to work and helping heroes save lives every day, please submit your resume in pdf or Word format along with answers to our posted questions to <a href="mailto:hr-recruiting@life-assist.com">hr-recruiting@life-assist.com</a>

## **Questions:**

Why are you interested in working at Life Assist?

Describe key characteristics that would make you a good culture fit for the Life Assist team?

Describe what would make you successful in a Senior Product Specialist role?